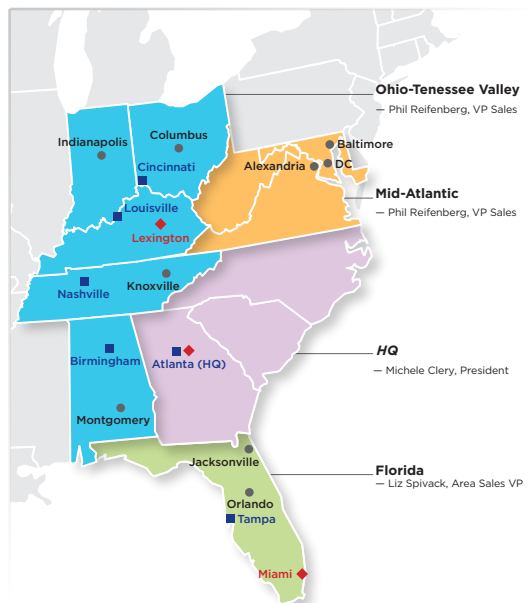


Through ProSys, Dell EMC's products have been integrated into state-of-the-art solutions that help run the Fortune 100. We have made considerable investments in our relationship with Dell EMC and are a Titanium partner.

Business. Expertise.

ProSys is a customer centric technology company that works with clients to identify and provide the solutions they need to solve their toughest IT problems. ProSys successfully brings together customized IT solutions and comprehensive engineering expertise, coupled with proprietary technology applications and best-in-class products to offer solutions tailored to meet each organization's unique business requirements. We deliver expertise and connections with the best technology partners in areas such as storage, data backup and archiving, mobile workforce, procurement and asset recovery to ensure best-in-breed solutions for every customer. ProSys also offers the services and support that customers need to protect their valuable IT assets. ProSys assesses, designs, acquires, implements and supports hardware and software solutions to become each customer's total turn-key IT solution provider.



Locations

- ProSys Offices
- ◆ ProSys Demo Centers

Sales Areas

- Mid-Atlantic
Phil Reifenberg | ProSys VP of Sales
phil.reifenberg@prosys.com
- Ohio/Tennessee Valley(OH, KY, TN and AL)
Michelle Clery, President
mclery@prosys.com
404.915.1654
- Atlanta HQ
Liz Spivack | Area Sales VP
lspivack@prosys.com
305.252.2495
- Florida

Contact information

Michael Renner
Vendor Alliance Manager
Direct: 512.674.9505
michael.renner@prosys.com

ProSys

John Conner | ProSys
Executive VP of Sales
317.691.7593

Professional Services & Engineering Management

Tommy Whatley | ProSys
VP, Professional Services
tommy.whatley@prosys.com
Office: 678.268.9072



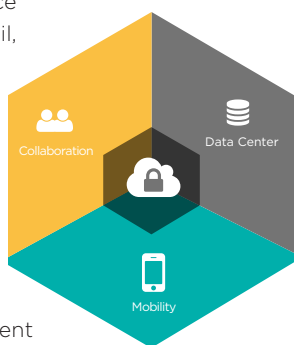
What Our Dell EMC Relationship Means to You

ProSys has invested significant resources in Dell EMC technology to provide its customers with access to try-before-you-buy solution demos, such as in the healthcare vertical where ProSys has a Healthcare Virtualization demo facility in Atlanta. Additionally, as a Titanium partner, ProSys has access to the Dell EMC Demo center, providing its customers access to Dell EMC's cloud platform with a range of solution demos from across the Dell EMC portfolio. ProSys provides ITOaaS for Dell EMC servers, storage and networking.

Solutions-Driven Approach

Collaboration

- > Unified Communications
- > Voice & Video Conference
- > Web Collaboration E-mail, IM & Presence
- > Contact Center
- > Assessment and Health Checks



Data Center

- > Virtualization/VDI
- > Data Center Consolidation
- > Unified Network Fabric
- > Power and Cooling
- > Space
- > 10G Switching Upgrades
- > WAN Optimization
- > Assessments

Mobility & Network

- > Mobile Workforce
- > Compliance
- > Mobile Device Management
- > Securing the Data Center
- > Securing the Cloud
- > End Point Device Security
- > Assessment and Health Checks



Recognized Excellence

ProSys delivers the most advanced IT innovations available and remains a trusted technology advisor as your business grows and evolves. We also consistently receive acknowledgment from our partners for high levels of customer satisfaction excellence. We'll work with you to understand your operational and technology needs, and deliver solutions that help you accelerate growth and profitability, streamline operations and costs, and stay in front of the latest technologies.

Key Contacts

Michelle Clery
President
mclery@prosys.com
404.915.1654

Cari Hash
EVP of Sales
chash@prosys.com
678.268.1384

Dell Channel Contacts

Kelli Colvin
National Account Manager
Dell EMC | Global
Commercial Channel
214.926.6140
kelli.colvin@dell.com

Bill Kemp
Dell EMC Business Onsite Vendor Representative
bkemp@prosys.com
732.718.8631

Michael Renner
Vendor Alliance Manager
512.674.9505
michael.renner@prosys.com

Jacy Price
Inside Channel Account Manager
Dell EMC | Global Commercial Channels Office
512.513.2395
Email: Jacy.Price@Dell.com

Dell EMC Titanium Partner

Dell EMC Competencies

- Storage
- Server
- Networking
- Cloud Client Computing
- Client Solutions
- Workstations
- Big Data & Analytics

Key ProSys Facts

- > Founded in 1997
- > 300+ employees
- > 55 sales reps/90 technical resources
- > 130,000+ sq. ft. Integration Center
- > On Georgia & Florida state contracts

Dell EMC Solution Accreditations

- > Dell EMC Certified Titanium Partner
- > Dell EMC Storage: CMPL, EQL, PV
- > Dell EMC Servers/Blades
- > Dell EMC Networking/Security
- > Dell EMC DVS/WYSE

Certifications

- > VMware - VCP, VTSP, VSP
- > Citrix - Gold Solution Advisor, CCIA, CCEE
- > Microsoft - MCSE, MCP, MCAD, MCSA

Dell EMC Delivery & Implementation

- > MSA in place
- > Just in time delivery capability
- > Supply Chain logistics excellence
- > Online BizXchange e-procurement

Corporate Office

6575 The Corners Parkway
Norcross, GA 30092